



## Martin Ericson

Business Owner and Certified CWNT Trainer  
CWNE #148

### ») When did you first become interested in wireless?

I went from Wired Networks to Wireless when I joined Ascom Wireless, Sweden to develop their VoWiFi training program worldwide. I had a solid background in training with Novell, Microsoft, Cisco, CTT and CompTIA curriculums. Ascom needed someone with a broad experience that quickly could add TCP/IP skills mixed with wireless to their training program. Ascom was a world leader in digital telephony, but not in Wi-Fi in those days.

### ») How long have you been involved in the CWNP certification process?

I have been involved with CWNP for the last 10 years when I started studying for it. After an early retirement from Ascom I had started my own training company delivering the CWNP curriculum.

### ») What certifications do you currently hold?

I currently hold the certificate of CWNE and hold many more from different wireless LAN vendors. Additionally, I am a certified trainer for CWNP and an Ekahau Certified Survey Engineer (ECSE).

### ») What motivated you to become certified?

I am a strong believer that certification has a lot of benefits not only personally but also for employers as well. The CWNA certification is now a recommended certification for Ascom engineers working with VoWiFi deployment. As an Instructor, I aimed to complete the entire CWNP program, so I could explain difficult subjects to my students.

### ») What aspects to becoming certified do you feel are most important?

Most important aspect is to show customers that you have the skills and knowledge of how to deploy Wi-Fi networks and to assist customers in building a solution that matches their expectations.

# COMMUNITY SPOTLIGHT

## ») **What was the hardest part of the whole process and how did you overcome it?**

For me, the hardest part was finding time to sit down and study for the exam. It is so easy to postpone critical study time due to other obligations. I actually studied the courses 5 to 8 years ago, but never really aimed for the exams until recently. I regret that, not because it may be harder to study the topics after such a long period, but had I taken the exams earlier, it may have made my own delivery of the courses smoother.

## ») **How has this journey impacted your life?**

The CWNE certification has been on my agenda for several years and it has made me more confident in the classroom to teach Wi-Fi. After my early retirement, I had the opportunity to start a part time training company in cooperation with CWNP thanks to my CWNE certification. Teaching is my passion. It keeps my brain vital and continues to bring fun and joy into my life.

## ») **To whom would you recommend the CWNE program?**

The CWNE program is highly recommended for every networking engineer who comes across Wi-Fi devices, such as smartphones, notebooks, and tablets, and needs to deploy those devices in an enterprise environment (which is very different from a SOHO installation). Also, I highly recommend this certification program if you have plans to start your own consulting company.



## BIO

Martin Ericson currently works as a President and Founder of VoWiFi Professionals, which is an authorized learning partner of CWNP. He has been designing and delivering training on Wi-Fi technologies for the last two decades. He has worked as a trainer in several organizations, including Ascom Sweden AB, Novell, and Semcon.

Mr. Ericson is an international trainer in Wi-Fi technologies, a CWNT certified in the CWNP program, and a member of the CWNP advisory board. He studied at Chalmers University of Technology and has held several renowned networking certifications. One of his greatest accomplishments has been obtaining the wireless industry's highest level wireless certification, making him CWNE #148.