

EMEA Training Manager, CWNP

The Europe Middle East & Africa (EMEA) Training Manager is a critical position in the global expansion of the CWNP program and reports directly to the general manager.

CWNP, founded in 1999, is the IT industry standard for vendor neutral enterprise Wi-Fi certification and training. We are part of the CertiTrek Group which gives access to a myriad of global resources. We offer high-stakes, proctored certification exams and materials focused on 802.11 wireless networking technologies. CWNP has customers in over 150 countries and authorized training partners in all major global theaters.

Specific duties include:

- Recruit an Authorized Learning Partner (ALP) in each underserved country
- Generate sales of onsite training services in support of ALPs
- Deliver onsite training for CWTS, CWNA, CWAP, CWDP & CWSP in support of ALPs
- Assist marketing with the CWNP conference in EMEA
- Speak for CWNP at industry tradeshows
- Assist with creation of official study guides and course books
- Write items for certification exams
- Manage the translation of CWNP materials into regional languages
- Write relevant white papers in support of certifications
- Create and manage a global sales pipeline that leads to volume deals
- Be an expert on the latest IEEE initiatives as they pertain to 802.11 standards
- Be familiar with the latest Wi-Fi hardware
- Manage the development of a basic standard for Wi-Fi deployments that customers use in their RFPs
- Provide second level support to customers in EMEA
- Work with marketing team to grow awareness and provide content for social media

Requirements:

- FLUENT IN ENGLISH
- Must be able to complete CWNA and CWNT certifications within two months
- Training experience
- 7+ years of experience in a technical role
- Outstanding public speaker
- Superior technical writer
- Outstanding Microsoft Office skills (Word, PowerPoint, Excel, Access and Outlook)
- Ability to travel internationally up to 40% of the time

Strong preference for:

- Native French speaker
- Bachelor's degree in electrical engineering or computer science
- Wi-Fi certification such as CWNA, CCNA wireless, or OSWiSP

Email CV and cover letter (both in English) to **HR@CWNP.com** with subj line **EMEA Training Manager**