



# Richard T. Steiner

Senior Systems Engineer  
Airopath, Inc.

**CWNE # 234**

## What is your level of industry experience?

25+ years in telecommunications - wired (copper and fiber optics) and wireless  
15+ years in wireless - UHF/VHF and WLAN

## What are some highlights from your resume?

Several manufacturer certifications from Cisco, Aruba, CWNP and BICSI  
BS in IT, University of Phoenix  
Co-author, Network Cabling Illuminated, published September 2006, Jones and Bartlett Publishers  
2012-Present, Senior Systems Engineer, Airopath, Inc.  
2006-2012, Wireless Engineer, NetVersant Solutions, LLC.  
2002-2006, Application Engineer, Leviton Mfg., Voice and Data Division

## Where did you receive your training/education?

I get my training from various sources but mostly from certification programs as of today. I have attended several boot camps and conferences as well as self-study through books.

## Why did you choose the CWNE path?

I chose the CWNE path due to its vendor agnostic and holistic approach to the field of wireless LAN. There is no other program like it and I found that the typical manufacturer courses were valuable, yet specific to their product lines. I felt the CWNP program gave me an extremely detailed foundation which the manufacturer based programs did not provide or occasionally glossed over.

## What do you hope to accomplish?

My hope is that I can use my knowledge and experience to help other organizations in the proficient use of WLAN technologies, to continue learning and growing professionally, and to pass on my knowledge through the use of educational outreach such as blogs, whitepapers, conference presentations, and other industry related activities and publications.

## What value will your CWNE provide to you, your clients, and/or your company?

Realistically I believe it will bring validation of my knowledge, experience and skill set. Having a third party organization with a high reputation within the industry publicly acknowledge and name you as an Expert is by far the biggest value it will provide. The road to obtaining the CWNE is tough but that is the point of it - to validate you know what you are doing. To my clients it provides verification that I and my company are who we say we are and what we can bring to the table. To my company it provides that same validation and it is a guarantee that I am a valuable and knowledgeable member of the Wi-Fi community and not just someone who can write a really good resume.

## What would you say to anyone considering a CWNE designation?

Do it, don't hesitate or be discouraged by the requirements. It is a great honor to have the designation bestowed upon you and its one of the few designations that have a real rigorous program that is very satisfying at the end.